

The Flatbed Flash

Volume 2 Issue 3 October 2004



A quarterly newsletter published for the Owner Operators, Employees and Customers of Tri-Line Freight Systems LP's Flatbed Division

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All Owner Operators and Staff, please mark November 27, 2004 in your calendars!!!

We will be holding our **2nd annual Holiday Party** and it promises to be every bit as exciting as last year! We have a weekend packed full of entertainment and information as well as dinner and dancing.

On Friday evening, and again on Sunday morning, I will be reviewing our company's performance over the past year and our plans for the future. Only by working together as a team can we be our very best, so it is very important for everyone to have input into, and to know about, our achievements and the goals we would like to reach in the future. I hope that everyone will be able to attend one of these sessions.

On Saturday, our guest speaker will be Dan Baker. Dan works with trucking companies across North America and discusses the challenges that every driver, dispatcher, administration person and manager faces every day in the trucking industry. He speaks our language and teaches us in a fun and interesting way how to understand each other and improve our workplace. It will be an exciting day that I hope you and your spouse can attend.

Following Dan's presentation, we will have a dinner and dance where we will present the 'Years of Service' awards.

I'd like to take this opportunity to congratulate all our 'Safety Awards' recipients. Thank you for all your hard work and attention to safety. We want to ensure that we have a safe fleet traveling the roads every day and the attention you pay to this task adds tremendously to the calibre of our company.

As most of you know, I have a passion for shiny, clean equipment. For this reason I am extremely excited about the 10 new lightweight aluminum tandem flatbeds that will be arriving in December. This will be our second addition of new trailers to the fleet after adding the 6 tridem stepdecks last year. The new trailers will allow us to provide our customers with increased payload capacity as well as reduce our maintenance costs and improve the overall image of our fleet.

Dave Stremick and I have just finished a week long trip through the southern USA visiting some of our customers. We received a lot of positive comments about our Owner Operators and Operations Staff. I can't express to you all how proud we were to be representing such a wonderful team. Thank you to everyone and keep up the great work!

Congratulations to Ron Hamers who has accepted the position of Operations Manager at Laidlaw in Calgary. Ron will assume this position mid-October when Tracey Syvret returns to Ontario. Thank you to Tracey for all of her hard work over the past couple of years.

Best of luck in your new position Ron.

Thanks to everyone for all of your hard work. I look forward to seeing everyone on November 27th!

Brent

Calgary Flatbed Division Administration



Ryan Colhoun – Controller

I grew up in Stonewall, MB before moving to Calgary 7 years ago. I joined Tri-Line a year ago this month. I married Shelly last February in Maui, which I'm told was the best day of my life! I have one dog, Guinness (after my favorite bevy).



Jen Wiens – Receptionist

Arriving in Calgary from small town Houston, B.C. (population 4,000) I was looking for a change. After having two months off, I started working for Tri-Line in early July as the “new girl” in reception. Though I have not “worked” per say in the Trucking Industry prior to Tri Line, I do feel at home. This being the only similarity between Houston and Calgary for me. (I think that I got the change that I was looking for). In my spare time, I enjoy the outdoors, travelling and many other things too numerous to mention. I like to keep myself busy and so far have not found a problem with doing just that. I welcome anyone to drop by for a coffee and say hi so that I can place your

faces with your voices and names. I look forward to chatting with you all soon. Be safe!



Sharon Koltusky - Licensing

I started with Tri-Line in March 1987. I was hired to work in the Safety Dept. but knew at that time that I would be transferring to the Licensing Dept. within 6 months. This was my first job in the transportation business; I had worked most of my career in the insurance business. I guess Tri-Line must have been the place for me as I had never stayed at a previous job for more than 3 ½ years. I am the only one left at Tri-Line that has been at the Calgary Terminal for this many years, so I've definitely been thru all of the ups and downs and can't say enough about how pleased I am that things have stabilized with progress in the right direction.

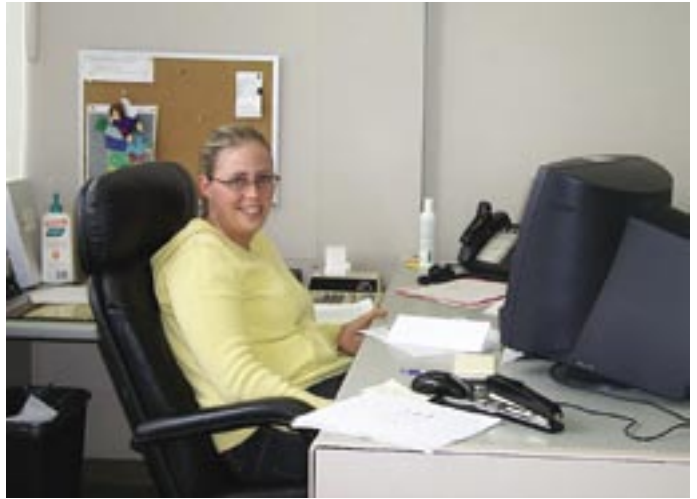
I have lived in the Calgary area most of my life. I met and married my husband, John here and we will be celebrating our 40th anniversary next month. I have two sons that live with their families in the Calgary area. As some of you know my husband and I also farm out by Strathmore so life is fairly hectic, especially in the summer months.



Leo Bocarro - AP

Born in Goa, India, my dad was a Jeep driver for the state Government, so I do have some knowledge of this industry. I have three brothers and two sisters who are all back home. I've been married to Alzira for 3 years. In India, I was an accountant for a firm called Menezes Air Travel for 8 years, but I always wanted to do something big; become rich, so I moved to Canada in August 1996.

Sobeys was my first employer in Calgary, starting at the store level and was quickly promoted to the head office in accounts. I was there for around 8 years, before joining Tri-Line in July 2004 as accounts Payable Coordinator. It's been challenging and rewarding.



Wanda Taylor – AR

I have been an employee of Tri-Line for just over a year now. I work in the Accounts Receivable department. I was born and raised in Calgary and have an older brother and two older sisters. From them I have two wonderful nieces and four great nephews. My boyfriend Brad and I have just bought our first house together, and for those of you that don't know we are also expecting our first baby at the end of February. We are both very excited and can't wait. Some things I enjoy are camping and fishing.



Amber Doyle – AR and Admin

I moved to Calgary from Prince Edward Island in September 2002, and joined the Tri-Line team in July 2003. I started in Reception and am currently in Accounts Receivable. Since working here I have learned quite a bit about the transportation industry, its ups and downs, ins and outs, and to say the least it is very "unique".

Coming from P.E.I (Potatoes Every Inch) with an agricultural background in horticulture and molecular biology, people ask me why I'm still working for a freight company. My only explanation is Tri-Line has welcomed me and taught me a lot about this industry; there are many opportunities available, but mainly because Brent Ryan and Dan Dundas have given me trust and respect which I have given back in return.

If the past year has been any indication of where this company will be in the future, my guess would be one of the best flatbed companies in North America, and I plan on being here when it happens!!!



Cindy Smith – Audit/Payroll

I live in Black Diamond, and have lived there all my life. I have been married to my best friend Robert for 15 years; we have two great kids, Megan and Matthew.

I have been with Tri-Line since November 2000, starting out in the audit department and currently I do billing, rating, and Owner Operator payroll, and "I love it". Working here at Tri-Line has been a great experience; I enjoy working with each and every one of you daily, and in the years to come!

Safety Message...

Wow, where have the last twelve months gone! I've been your Safety Administrator for a year already. It's been a learning experience for us all. Log books, maintenance, DOT inspections and load security have taken on a whole new meaning in the last year.

As most of you know compliance in these areas is no longer an option, in our business it is mandatory. On the whole you should be congratulated for complying with all the new Company and Federal regulations. Getting clean DOT inspections is still a very important part of the transportation industry.

Those of you who have received FAST cards are reminded to bring them in so we can copy them for your files. If you have received your letter from Customs, please make sure you call for an appointment or an extension. This is very important; Customs issued Photo identification will be mandatory in the very near future. CRPD cards, drivers' licences and birth certificates will not be sufficient.

The first annual Safety Awards Barbecue was held on Sept 4, 2004, in the Calgary yard. Thank you to everyone who was able to attend. We all had a good time and enjoyed the afternoon, (Even if I did have to man the BBQ). Weekend passes were given out for the Alberta Big Rig Show and Shine at Race City. We had awards presented from one to thirty-two years of Safe Driving. Dave Spaulding was the recipient of 32 years.

A special thanks to Vern Grams, his son Joey and Ken Bertrand for their help in taking down the Tri-Line display at Race City and in helping me get it safely back to Tri-Line, (Couldn't get it in my car).

Years of Service awards will be presented at the "Holiday Gala" on November 27 at the Radisson Hotel. I hope to see as many of you as possible there.

Remember, think Safety and please be safe on the road.
Ev

List of Safety Award Recipients

	<u>Unit #</u>	<u>YRS</u>
Phillip Gawluk	300141	1
Allen Watt	300120	1
Brian Willis	312518	1
Steve Connors	302252	2
James Davenport	312023	2
Cal Davidson	310558	2
Gord Hebden	312030	2
David Johanson Sr.	310105	2
George Plaetinck	310621	2
Don Brown	310204	3
Harold Fenton	310710	3
Michael Graham	310351	3
Bill Leer	310960	3
Jeannie Leer	310960	3
Bill McMillan	300909	3
Ron Pelletier	300859	3
Terrence Wheeler	310286	3
David Bergen	310115	4
Daniel Lefebvre	310956	4
Rick Baker	310550	5
Tom Bauer	310621	5
Jim Eagles	310180	5
Don Jones	310874	5
William Stewart	300920	5
Jim Beckett	310679	6
Andre Bordier	310197	6
Dirk Gordon	310114	6
Gordon Lewis	310251	6
Henry Corrin	300146	7
Robert Randell	310703	7
Eugene Daoust	310321	8
Arlen Hilsen	310329	8
Ivan Crnkovich	300340	9
Mike Florek	310288	9
Allen Hinz	310659	9
David Johanson Jr.	310105	9
Jerzy Satora	300871	9
Gary Weinrich	300242	9
Victor Goleski	300491	10
James Reavie	310215	10
John Carduner	310853	11
Johnny Smith	310245	11
Vern Grams	310287	12
Leonard Payette	300756	12
Thelma German	310423	13
Michael Pavlinic	310854	13
David Rithaler	310281	13
Larry German	310423	14
George Kellner	300194	14
Raymond Stewart	300332	16
David Spaulding	310109	32



CONGRATULATIONS!!!
32 Years of Safe Driving
Dave & Lorraine

Driver Profile...



Bill & Jeannie Leer – Regina

As all stories need a beginning, we we're born!! Since then we've farmed for 20 years with side-lines of carpentry and nursing. We started out trucking with a bale hauling business in 1996, but once the children were all gone we decided to see some of the country and get paid while doing it, so we rented out the land, bought a new truck and decided Tri-Line was the company we wanted to start our long haul career with.

We started in May of 2000, with the flatbed division; since then we have seen a lot of the country and continue to enjoy working with the Tri-Line team.

As all stories need an ending, ours is to keep on trucking!!



Gary Giesbrecht – Edmonton

Gary started trucking in 1988 and joined Tri-Line in April of 2004. Since starting with us he says "I have never seen so much of the countryside."

Gary has been around trucking since he was a "wee boy" being that his dad was a truck driver as well. Gary's a friendly kind of guy always willing to lend a hand to a friend or acquaintance in need. Previously he worked with Coastline Carriers running Texas loads before joining Tri-Line. In his spare time he enjoys golfing and riding his motorcycle. He has a beautiful wife Roxanne and 2 children (a girl and a boy), Ashley who is 10 and Justin who is 12.



Andre & Odette Bordier – Calgary

First of all don't panic if we speak softly with you...it's just our way of showing you our friendship...and how easygoing we are. We try so hard to be perfect. Oh!Boy! Too much effort! So we gave up on that a long time ago. No need.

Our two children Sarah and Ashley seem comfortable with us as parents and we manage to have our way in the respect of them and others.

We enjoy our trucking life, and when the place and time are right we like to relax and take time to discuss our recent loads.

It's been almost 7 years since we started with Tri-Line and it wouldn't be the same without all of you.

All Owner Operators, Staff and Spouses
are invited to attend:
“The People Side of Trucking”

A presentation by Dan Baker, From Bulverde Texas

This will be an entertaining and informative day that everyone will enjoy thoroughly!

Focus On People - The People Side of Trucking focuses on people. Anyone who works with people, in any capacity or on any level, will benefit from attending. Whether you're a new employee who needs to learn trucking basics or an old “mossback” that's set in your ways, you can't afford to miss this exciting seminar.

The Greatest Challenge - Dealing with people issues is the number one challenge in trucking today. We want to feel good about ourselves and be proud of what we do. This seminar is all about working together, getting along, understanding our job, staying close to our priorities and managing our perceptions.

Seminar Topics

- Essentials of trucking
- Priorities: customer, company and driver
- Understanding the world of the driver
- What people perceive and why
- Managing perceptions
- Understanding people and how they think
- Stress factors in trucking
- Breaking out of destructive cycles
- Conflict resolution and managing anger
- Building a company culture
- Being comfortable with ourselves

“Dan has the ability to relate to drivers, they understand what he has to say because he talks their language and understands their lives”.

Check out Dan's website at:

www.danbakertexas.com

November 27th •The Radisson Hotel • 8:00-3:00

Lunch will be provided!!!

Please join me Friday evening November 26th or Sunday morning November 28th at the Radisson Hotel as I discuss the company's performance over the past year as well as our goals for the future. As always all comments, questions or concerns are welcomed.

Hope to see you all there.

Brent



*Let it snow, Let it snow, let it snow!
Oh, the weather outside might be frightful
but our party will be delightful!*

*To celebrate the warmth of the season
You are cordially invited to an evening of
Dining and Dancing*

*Tri-Line Freight Systems
Holiday Toast of the Season*

*Saturday November Twenty-Seventh
Cocktails at six o'clock
Followed by a buffet supper and dancing at
The Radisson Hotel Calgary Airport
Skyline Room
2120 16th Ave NE*

*Please reply to Jen or Amber by:
November 1st – hotel accommodations
November 24th – buffet*

*“All are welcome to join us for the dance at
nine o'clock”
800-661-9191*

*Semi-Formal Attire
Rooms available for out of town guests*

*We will be collecting “Toys for Tots”
Boys or girls gifts please, in any age group.*

Safety Awards

Our annual safety awards were presented in September to our Owner Operators with at least 1 year of accident free driving. It was a beautiful day for a B.B.Q. here at the Calgary office. The following are a few pictures from the gift presentations.



Welcome to Tri-Line

George & Maria Harvey
Mundare, AB

Jacques Lauziere
Loretteville, PQ

Ken Bertrand
Vegreville, AB

Thank You from Air Liquide

Terry Galanza (Edmonton dispatcher) and Roger Vanderlee (Unit 3003301) received this letter of thanks from Bob Harnish at Air Liquide Canada Inc.

On behalf of Air Liquide I would like to thank you and your drivers for delivering our compressor in New York on time as you had promised. Job Well Done!!!

Stampede BBQ 2004



Tri-Line Calgary teamed up with Lions Gate Trailers and Kiowa for our 2004 Stampede BBQ.

We wrangled in over 400 people on July 9th!

We would like to thank everyone who joined us especially Bob MacKenzie who entertained the crowd on the back of a flatbed, and Wes Schroeder from Lions Gate who was our grill master.

See Ya'll Here
Next Year!!!!

